



Carolinas  
Chapter

## CHAPTER NEWSLETTER JUNE 2023:

### SAVE THE DATE: 2023 FALL CONFERENCE

Mark your calendars for **October 5th-6th** because the Apra Carolinas Conference is back and live in person!

Join us in **Charlotte, NC** for relevant sessions and networking with peers, hosted by **Novant Health**.

Keep an eye on your email and the website for more information and registration!



### NOMINATIONS ARE OPEN: 2023 APRA CAROLINAS CHAPTER AWARDS!

Chapter awards are a wonderful way to recognize our colleagues for the hard work they do all year! Our chapter award winners are nominated for 2023 Apra International awards.

Nominations are due by **August 31st** and recipients must be an active Apra Carolinas member.

**NOMINATION FORM**



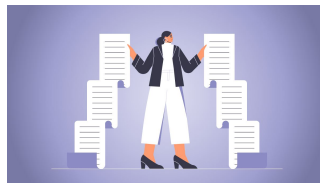
**COMING SOON:**  
A summary of the 2023 Apra Carolinas membership survey. Stay tuned!



## UPCOMING EVENTS

### APRA CAROLINAS JULY WEBINAR WORKING A SPHERE OF INFLUENCE LIST

Whether you're at the end of your fiscal year or halfway through, it's always an opportune time to talk about finding new, warm prospects! Join Apra Carolinas and Chris Mildner of the Nature Conservancy to learn how to develop and review Sphere of Influence (SOI) lists with your boards, volunteers and teams to identify new leads. We'll discuss when to use them, how to use them and what tools you can easily use to track them.



**When:** 7/27/2023  
1:00PM–2:00PM ET  
**Location:** Zoom  
**Cost:** FREE

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## **EVENTS FROM OTHER CHAPTERS**

### APRA PA WEBINAR: REMOTE WORK IS HERE TO STAY - SO IS THE OFFICE

**When:** 7/21/2023  
12:00PM - 1:00PM ET

**Where:** Zoom

**Cost:** \$10 for orgs with a professional development budget; Free for orgs with no professional development budget.

Join Apra PA and Anthony Parrish, Assistant Director of Development Research at Stanford University, for a discussion of the results from the latest Apra Connections work mode survey, where prospect development professionals shared their experiences with remote, hybrid, and in-person working.

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### APRA MD WEBINAR UNDERSTANDING CORPORATE MATCHING GIFT PROGRAMS IN 2023

**When:** 7/13/2023  
1:00PM - 2:00PM ET

**Where:** Zoom

**Cost:** \$10 for orgs with a professional development budget; Free for orgs with no professional development budget.

Join this presentation hosted by Grace Green, a Partnership Success Specialist at Double the Donation, to better understand the landscape of matching gifts in 2023 and the ways that your organization can best take advantage of these programs. Throughout this presentation, we'll cover how matching gift programs have evolved in recent years, what makes a matching gift program, and best practices your organization can implement to raise more from corporate matching gifts.

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If you work for an **arts and culture organization** and are going to **Apra PD**, this is for you! Lauren Woodring, Director of Prospect Research and Management at the Philadelphia Museum of Art is looking to organize a meet-up and would love to have you join!

Please email Lauren if you're interested:  
[lauren.woodring@philamuseum.org](mailto:lauren.woodring@philamuseum.org)

Has your Apra Carolinas membership lapsed? **Renew today!**

### RENEW MEMBERSHIP



Did you know we have a **merit-based Membership Scholarship** for anyone who's interested in becoming an Apra Carolinas member but needs financial support?

### APPLY & LEARN MORE

Have you followed us on social media yet? **You should!** Follow along on LinkedIn and Twitter for event updates, witty banter and an occasional meme to brighten up your feed.





Do you have a topic that you're passionate about and want to share with others? What about a project you're excited to teach others how to do?

**Let us know! We'd love to consider you for a webinar or conference session.**

## REACH OUT TO US

Have you checked out our **Job Board** lately? If you're on the hunt for a new role, this is the first place to look for regional prospect development roles! If you have a job you'd like for us to share, send us an email.



## LEARN MORE

### Thank you to our 2023 Sponsors

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